



**Our Mission :**  
To help you maximise the return  
on your property

We are able to deliver about 10% ROI and complete peace of mind to owners through careful short term rental and excursion management.

### How are we able to deliver better returns?

- ✓ Focus on high-end Chinese independent travellers > no marked low season
- ✓ Strong partnership with Airbnb: Superhosts & 300+ positive reviews
- ✓ Very flexible approach: no minimum stay requirement, 24 hour check-in and check-out, free airport transfer, free BBQ facilities, free electricity quota
- ✓ High standard villas only, 2-3-4 bedrooms, in Southern Phuket
- ✓ Dynamic pricing to maximise occupancy ratio
- ✓ Close communication with guests, we have 3 native Chinese speakers in our team
- ✓ Added value: full concierge service and excursions. We have our own boats (one diving boat and one speedboat) and our own cars.
- ✓ Group chats with guests
- ✓ Excellent feedback and reviews from guests

### Conditions

We have a hotel and villa rental licence. Our companies are up to date with their taxes. All our foreign staff have work permits. We have a TAT licence. All checked!

We pay the property owner 70% of the net rental price as well as 10% of boat excursions and car rental revenue

We take care of daily cleaning, regular maintenance and small repairs

We pay the electricity bill

Very clear and transparent reporting, auditable at all times

The property owners give us full exclusivity for the rental management of their villa and can reserve some days for their personal use. The owners remain responsible for pool cleaning and gardening, internet and TV. We take care of all the rest!

Rita (CN): Chinese team management and Chinese guests relationship  
Gilles (FR): Administration and finance. Reservation management  
Emmanuel (FR): Guest relationship and customer experience  
Angela (BE): Guest relationship and customer experience  
Vicky (CN): Excursions and customer experience. Alysa (CN&TH): customer support  
Michael (SW): Operations, assisted by several cleaning ladies and 1 technician  
James (UK): Diving instructor, in charge of all sea activities  
Captain Burin (Diving boat) and Captain Nong (Speedboat) with 2 boat assistants

**Our Team**  
A great mix of nationalities, focused on operations and customer satisfaction